

FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31ST DECEMBER 2022

A. INCOME STATEMENT AS AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

	Dec-22	Dec-21
Gross Underwriting Premium	5,245,701	4,190,142
Change in Unearned Premium	(154,605)	26,994
Gross Earned Premium	5,091,096	4,217,136
Less: Premium ceded to reinsurers	(3,359,627)	(2,830,082)
Net premium revenue	1,731,469	1,387,054
Add: commission earned	1,033,184	634,081
Less : commission paid	(480,947)	(405,175)
Net Earned Premium	2,283,706	1,615,960
Gross claims paid	1,288,520	657,168
Less: Amount recoverable from reinsurers	(834,249)	(325,872)
Change in outstanding claims	42,003	132,518
Change in reserve for Incurred but not reported claims (IBNR)	110,389	29,242
Net claims incurred	606,663	493,057
Management expenses	(1,485,367)	(1,178,233)
Net Underwriting Profit /(loss)	191,676	(55,329)
Investment income	485,606	330,215
Other income	81,656	48,930
Profit Before Income Tax	758,938	323,815
Income tax expenses	244,905	97,486
Net Profit for the period	514,033	226,329

B. CHANGE IN EQUITY AS AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

	Share capital FRW '000	Accumulated losses FRW '000	Total FRW '000
Year ended 31 December 2021			
At start of year	2,418,355	71,031	2,489,386
Total comprehensive income for the year	-	(71,030)	(71,030)
Capitalisation of retained earning			
Transaction with owners:			
Capital contribution	592,941	226,329	819,270
At end of year	3,011,296	226,330	3,237,626

Period ended 31 December 2022			
At start of year	3,011,296	226,330	3,237,626
Capitalisation of retained earning		-	-
Total comprehensive income for the period	-	514,033	514,033
Transaction with owners:			
Capital contribution	-	-	-
At end of the period	3,011,296	740,363	3,751,659

C. BALANCE SHEET AS AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

	Dec-22	Dec-21
Non-current assets:		
Property and equipment	76,574	21,152
Intangible assets	217,078	244,213
Right of use asset	36,933	66,589
Investment in Properties	620,300	601,400
Financial assets- at amortized cost	1,402,647	886,506
Total non current assets	2,353,532	1,819,861
Current assets:		
Premium Receivables	427,938	381,713
Reinsurance Receivables	1,953,592	1,661,322
Other receivables	141,830	70,077
Deferred tax assets	30,456	30,118
Deferred acquisition costs	221,014	181,149
Financial assets- Term deposits	3,826,544	3,100,375
Cash and Bank balances	107,007	431,685
Total Currents assets	6,708,381	5,856,440
TOTAL ASSETS	9,061,913	7,676,300
EQUITY AND LIABILITIES		
EQUITY		
Share capital	3,011,296	3,011,296
Retained earnings/accumulated losses	226,329	71,031
Capitalisation of retained earning	-	(71,030)
Profit/Loss for the year	514,033	226,329
Total Equity	3,751,659	3,237,626
Liabilities		
Technical Provisions:		
Outstanding Claims/Claims Payable	649,609	689,149
Provision for Incurred but not Reported claims (IBNR)	263,431	153,041
Provision for Unearned premium	2,352,170	1,823,792
Total of Technical Provision	3,265,209	2,665,982
Other Liabilities		
Reinsurance Payable	913,039	967,910
Commission Payable	269,566	245,781
Due to Related parties	22,985	24,835
Lease Liability	42,726	69,692
Other payables and Accruals	796,729	464,474
Total Liabilities	5,310,254	4,438,673
Total Equity and Liabilities	9,061,913	7,676,299


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Managing Director

Date: 29th March 2023




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Chairman of the Board of Directors

Date: 29th March 2023

The financial statements and other disclosures are available on our website at <https://rw.mayfairinsurance.africa>

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D. CASH FLOW AS AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

	Dec-22	Dec-21
Profit before income tax	758,938	323,815
Adjustments		
Depreciation charge on equipment	41,082	24,219
Amortisation of intangible asset	27,135	27,135
Depreciation of right of use an asset	54,148	39,519
Interest income on term deposits	(420,344)	(278,977)
Expected credit loss on receivables	23,110	2,548
Impairment of deposit in financial institutions	2,446	4,819
Interest on lease liability	9,952	8,698
Unrealized foreign exchange gain	(7,478)	(2,103)
Revaluation gain on investment property	(18,900)	(2,953)
Amortisation of government bonds at premium	(3,086)	5,137
Adjusted profit before income tax	467,003	151,855
Working capital changes:		
Receivables arising out of direct insurance arrangements	(69,335)	(14,766)
Deferred acquisition costs	13,776	(53,642)
Reinsurance asset	(292,270)	(573,673)
Other assets	(71,753)	(14,107)
Unearned premium reserve	528,378	367,545
Insurance contract liabilities	70,849	340,894
Deferred commission income	(114,128)	90,908
Other payables	220,121	128,295
Creditors arising from reinsurance arrangements	(3,239)	293,776
Cash outflows from operating activities	749,402	717,084
Interest income received	406,910	211,160
Interest paid on lease liabilities	(9,952)	(8,698)
Tax paid	(96,116)	(162,667)
Net cash outflows from operating activities	1,050,244	756,879
Cash flows from investing activities		
Deposits Purchased/Reinvested with financial institutions	(5,688,470)	(4,251,601)
Matured deposits with financial institutions	4,963,604	3,515,576
Investment in held to Maturity Financial assets	(509,572)	(392,925)
Investment in Property	-	(58,447)
Purchase of fixed assets	(96,504)	(21,532)
Intangible additions	-	(37,132)
Net cash outflows from investing activities	(1,330,943)	(1,246,061)
Financing activities:		
Increase in share capital	-	521,911
Payment of principal portion of lease liability	(53,268)	(37,576)
Net cash inflows from financing activities	(53,268)	484,334
Net cash inflows for the period	(333,967)	(4,848)
Unrealized foreign exchange gain	7,478	2,103
Cash and cash equivalent opening	431,685	434,430
Cash and cash equivalent closing	105,196	431,685

E. DISCLOSURES AS AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

ITEM	Amount/ Ratio Dec-22	Dec-21
A. Solvency Coverage		
A. Solvency Required	500,000	500,000
B. Admitted Assets	7,096,511	5,975,009
C. Admitted Liabilities	5,636,775	4,705,271
D. Solvency Available	1,459,735	1,269,737
E. Solvency Surplus	959,735	769,737
F. Solvency Coverage ratio	291.9%	253.9%
B. Capital strength		
A. TAC (Total Available Capital)	3,010,814	2,651,465
B. RCR (Risk Based Capital Required)/Minimum capital required	3,000,000	3,000,000
C. CAR (Capital Adequacy ratio)	100%	88%
C. Earnings Risks		
A. Claims Ratio	35%	36%
B. Management expenses ratio	86%	85%
C. Underwriting Expenses Ratio	-32%	-17%
D. Combined ratio	89%	104%
D. INVESTMENT EXPOSURE		
A. Investment exposure	None	None
B. Earning assets ratio	65%	60%
C. Investment Property ratio	7%	8%
D. Equity assets ratio	None	None
E. Liquidity risk		
A. Liquidity ratio (LCL)	101%	100%
F. Exposure to related parties		
A. Loans to Directors and Senior Management	None	None
B. Loans to employees /staff	240	3,175
C. Loans to subsidiaries and affiliates	None	None
D. Loan to shareholders/holding company	None	None
E. Investment in related Parties	None	None
G. Operational risk		
Number and types of fraud and their corresponding amount	None	None
H. Business Composition		
A. Number of policyholders per branch	5,366	4,493
B. Number of policies in force per branch	13,055	9,868
I. Management and board composition		
A. Number of Board members (independent and non independent)	6	7
Independent	3	4
Non-independent	3	3
B. Number of Board committees	4	3
C. Number of senior management staff by gender		
Male	5	5
Female	-	-
J. staff		
A. Total number of non-managerial staff by gender		
Male	11	9
Female	7	5
K. Insurance intermediaries		
A. Number of insurance agents	45	41
B. Number of loss adjusters/assessors	6	6
L. Branches		
A. Number of braches by Province including Kigali		
Kigali	1	1


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Managing Director

Date: 29th March 2023




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Chairman of the Board of Directors

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F. REVENUE ACCOUNT AT 31ST DECEMBER 2022

(AUDITED FIGURES IN FRW "000")

Product type	Gross premium written (1)	Ceded Premium (2)	Net premium written (3)	Change in unearned premium (4)	Net earned premium (5) (3-4)	Net commission income or expenses (6)	Net claims incurred (7)	Management expenses (8)	Technical profit/loss (9) (5-6-7-8)
Engineering Insurance	547,464	456,867	90,597	21,031	69,566	(103,340)	(1,851)	160,335	14,421
Marine Insurance	332,023	150,046	181,977	9,932	172,046	(2,937)	120,690	42,677	11,616
Liability Insurance	289,893	132,804	157,089	33,659	123,429	565	11,605	76,993	34,267
Motor Insurance	1,013,114	(30,236)	1,043,350	55,359	987,991	99,121	384,862	481,844	22,165
Personal Accident Workmen's Compensation	174,404	93,329	81,075	3,103	77,973	(16,134)	4,167	77,756	12,184
Theft Insurance	19,776	(1,172)	20,948	2,676	18,272	1,904	616	7,871	7,881
Fire Insurance	429,711	398,943	30,769	447	30,322	(53,547)	10,028	54,597	19,243
Agricultural Insurance	1,533,646	1,354,912	178,734	10,437	168,298	(255,453)	21,078	375,118	27,554
Bond (Miscellaneous) Insurance	419,017	398,066	20,951	317	20,634	(90,202)	2,421	80,422	27,993
Aviation Insurance	486,653	406,069	80,584	17,778	62,806	(131,826)	53,047	127,754	13,832
Total	-	-	134	-	134	(387)	-	-	521
Total	5,245,701	3,359,627	1,886,208	154,738	1,731,469	(552,237)	606,663	1,485,367	191,676

Explanatory notes to the Audited Financial Statements

1. Our Gross Written Premium (GWP) and Net Earned Premium (NEP) grew by 25% in 2022.
2. The company registered an underwriting profit of Frw 192M in 2022 from an underwriting loss of Frw 55M which is a growth of 446%.
3. The company remained profitable in 2022, with a Profit Before Tax of Frw 514 M with an increase of 127% compared to 2021 .
4. Our total Asset grew by 18% from Frw 7.67 Bln in 2021 to Frw 9.06Bln in 2022.
5. The company's solvency margin remained healthy, with a solvency margin ratio of 191.9% above the minimum statutory requirement of 100%.




Managing Director
 Date: 29th March 2023


Chairman of the Board of Directors
 Date: 29th March 2023